

Message Text

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ORIGIN AF-08

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APPROVED BY AF/W-TWMSMITH
AF/EPS- JWHITE (PHONE)
USDOC/BIC/OIM- SMILLER (PHONE
USIS/IAA- DSHAW(PHONE)
-----142315Z 049441 /71

O 142247Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS IMMEDIATE

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E.O. 11652: N/A

TAGS: BEXP, ETRD, NI

SUBJECT: LAGOS INTERNATIONAL TRADE FAIR

REF: A) LAGOS 0308; B) CAHILL-KOTT LETTER OF DEC. 16, 1976;
C) KOTT-CAHILL LETTER OF DEC. 2, 1976

1. DEPARTMENT GRATIFIED TO LEARN FMG HAS FINALIZED DATES FOR LAGOS TRADE FAIR AND HAS SELECTED THEME. IN PREPARATION FOR SECOND STATE/USDOC MEETING FOR COORDINATION OF WASHINGTON AGENCIES' SUPPORT OF US PARTICIPATION, TO BE HELD JANUARY 17, DEPARTMENT REQUESTS URGENT REPLIES TO FOLLOWING:

A) PER REF B, CAN EMBASSY CONFIRM FMG WILL PROVIDE COVERED SPACE TO HOUSE A US EXHIBIT? IF SO, PLEASE PROVIDE AS MANY DETAILS AS POSSIBLE CONCERNING SIZE OF SPACE, ELECTRI-
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CAL FACILITIES, ET AL. WHAT IS TARGET DATE FOR COMPLETION OF CONSTRUCTION BY FMG?

B) WHAT IS REACTION TO DATE OF OTHER LAGOS EMBASSIES TOWARD THEIR NATION'S PARTICIPATION IN FAIR?

C) PROVIDE CURRENT EMBASSY RECOMMENDATION ON TYPE AND SCOPE

OF US PARTICIPATION. PROVIDE NAME OF EMBOFF DESIGNATED

AS COORDINATOR OF TRADE FAIR ACTIVITIES.

D) WHAT IS LEVEL OF INTEREST OF U.S. FIRMS NOW IN LAGOS
IN EXHIBITING IN FAIR?

E) WHAT ARE EMBASSY'S RECOMMENDATIONS REGARDING BEST WAY
TO APPROACH U.S. FIRMS IN LAGOS OR HEAD OFFICES?

F) WHAT TIMETABLE DOES EMBASSY RECOMMEND FOR PREPARATIONS?

G) CAN EMBASSY PROVIDE ANY INDICATION OF COST OF SPACE,
CONSTRUCTION OF BOOTHS AND NECESSARY SERVICES?

2. DEPARTMENT WISHES TO CLARIFY POTENTIAL USE OF USIA
GEODESIC DOME. AT THIS TIME THERE IS NO RPT NO GUARANTEE
THAT DOME WILL BE AVAILABLE FOR DISPLAY AT LAGOS FAIR.
EVEN SHOULD DOME BECOME AVAILABLE THERE IS LITTLE
LIKELIHOOD THAT IT CAN BE USED TO HOUSE ANY U.S. COMPANY
EXHIBITORS AS NEARLY ALL SPACE WILL BE TAKEN BY USIS
DISPLAY. EMBASSY SHOULD, THEREFORE, CONTINUE TO SEEK
FMG'S APPROVAL FOR POSSIBLE RPT POSSIBLE INCLUSION OF
DOME IN FAIR AS PART OF OVERALL US EXHIBITION BUT SHOULD
DISSUADE FMG FROM THINKING DOME WILL BE USED TO HOUSE
ALL OR PART OF U.S. COMMERCIAL EXHIBITS.

3. WOULD APPRECIATE EVEN PARTIAL ANSWERS TO AS MANY OF
ABOVE AS POSSIBLE BY OPENING OF BUSINESS JANUARY 17.
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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HOUSING, TRADE FAIRS, PLANNING MEETINGS, CULTURAL EXHIBITS
Control Number: n/a
Copy: SINGLE
Sent Date: 14-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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